

Management by Objectives

Aligning Actions to Goals

Half day workshop

Who for?

This workshop is designed for anyone who needs to write performance objectives either for themselves, his/her business or staff.

Why do it?

Most people can write meaningful performance objectives using the SMART acronym but struggle to find sources for the objectives in the first place. This highly practical workshop explores the available options within businesses that can lead to a fund of objectives for both personal and business development.

What do I get?

An opportunity to practise in a safe environment.
Identification of key business result areas / core objectives.
Understanding of personal development areas.
Comprehensive handouts.

Ways to book

- 1 - Download, complete and send back the booking form
- 2 - Send an email to: info@forthorstedtrainingacademy.co.uk
- 3 - Simply ring 01634 823205

Full terms and conditions can be found at www.forthorstedtrainingacademy.co.uk

Workshop overview

- Writing meaningful objectives using the SMARTER acronym
- Identifying existing sources internal / external
- Using the Competence framework and role profiles
- Defining business as usual objectives
- Agreeing developmental / remedial objectives
- Aligning with the business / strategic plan objectives
- Generic objectives
- Key performance indicators and objectives
- Gaining buy in and agreement
- Identifying a reasonable review cycle

Related workshops

People who have attended this workshop have also benefited from attending:

How to Appraise your Staff

Delegation

Coaching and Mentoring

Workshop details

£125 plus VAT

Half day workshop. Small group size of eight maximum. Group exercises and feedback.

Includes refreshments.

